

COMPREHENSIVE NETWORK, LEADING PROAV SOLUTIONS

USAV BONDS PROFESSIONAL AUDIO-VISUAL AFFILIATES INTO AN ELITE INDUSTRY TEAM. With integrators throughout the United States and Canada, partnerships with top ProAV manufacturers and service providers, and alignment with leading industry associations, the USAV advantage is unparalleled.

USAV CONSISTS OF 57 MEMBERS WHO COLLECTIVELY
GENERATED \$850 MILLION IN GROSS REVENUE IN 2016

USAV Members are among the top of the dealers and integration design firms in the ProAV industry. They adhere to the highest standards and employ the most qualified individuals. As a result, they experience impressive success. Of USAV's 57 members, 35 companies participate in the Integrator Services Group, and the remaining 22 members participate in the USAV Buying Group.

Together, the companies that make up USAV have significant experience in utilizing creative approaches to completing ProAV projects in a variety of areas including: government, education, corporate, medical, worship, legal, and more.

USAV Integrators...

- Have over 380 Certified Technology Specialists, 56 Certified Technology Specialists in Design, and 62 Certified Technology Specialists in Installation
- Plan and execute ProAV projects using nearly 211 Engineers including 53 Professional Engineers, 66 Cisco Certified Engineers, and 23 Microsoft Certified Systems Engineers
- Purchased \$270 million of ProAV equipment in 2014, \$325 million in 2015, and \$375 million in 2016
- Managed ProAV projects using 123 project managers, including a significant portion with advanced project management designations from the Project Management Institute
- Employed 1,678 full-time employees, 342 sales employees, 157 installation crews, 204 service technicians, 101 certified programmers, and operate 224 service vehicles



INTEGRATOR MAP

THE MSA POPULATION COVERAGE OF USAV INTEGRATORS is approximately 156 million. Collectively USAV Integrators service 88 percent of the top 25 and 84 percent of the top 50 major metropolitan areas in the United States. When working together, USAV Integrators can provide clients with the benefits of a nationwide network of ProAV specialists, while still providing personal relationships with local AV experts.

